



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

UNEECOPS TECHNOLOGIES **Campus Recruitment-2019 Passing Out Batch**

Company	Uneecops Technologies
Website	www.uneecops.com
Batch	2019 Passing Out Batch
Joining Date	Jan 2019
Date of Campus	Immediate
Time	Will be informed later
Venue	Will be informed later
Job Title	Executive- Business development (Sales profile)
Eligible Degrees	MBA
Eligible Branches	MARKETING & HR
Eligibility Criteria	60% and above throughout
Location	Noida
Compensation (CTC)	Minimum Salary package of 5.0 Lacs (3.5 Fixed + 1.5 Variable) LPA CTC)
Role & Responsibilities:	<p><u>Role:-</u> This role is for Sales & Business development for HR-ONE (Software) Sales, evaluating market for new business opportunities, key account management, handling of corporate tie-ups, maintaining relationship with existing clients, implement defined marketing strategies, to achieve targeted sale.</p> <p>Role & Responsibilities:</p> <ul style="list-style-type: none">• To support and assist the organization in identifying and securing new Business opportunities• Lead generation through Cold calls, Mass mails, EDM, Campaigns, seminars etc• Client Meetings with closure & sales management.• Business development activities include, managing the data, client co-ordination, presentation and account management• Cold call on prospective clients, provide product information to generate and maintain interest among the clients, and the prospects• Research on National/International Market and explore business opportunities in National/International Market• Taken care of SEO Activities, co-coordinating with respective person and taken care of SEO activities

Recruitment Process	Will inform during PPT		
Documents Required	1	Campus ID Card	: Mandatory
	2	College ID Card	: Original as well as Photocopy
	3	Passport Size colour Photos	: Five in Numbers
	4	Photocopies of all Mark sheets	: X, XII, UG (All Semesters)
	5	Updated Resume	: Two in Numbers
	6	A4 sheets for rough work	: Five in Numbers
	7	Stationery items	: Stapler, Glue Stick, Pen, Pencil, Eraser etc
	8	1 Government photo ID Proof	: Original as well as Photocopy
How To Apply	All Interested and Eligible students please share your details with your placement officer (Ms. Kritika Dasgupta)		

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor